



FERRY VN

SEAMLESS INTEGRATION, ENDLESS FERRY CONNECTIONS





Table of Contents

01

Company Overview

02

Our Vision

03

Our Mission

04

Core Values

05

Why Partner
with Ferry VN

06

Technical Capabilities

07

Partnership Benefits

08

Our Network

09

Our Commitment

10

Contact Us

01 Company Overview

FERRY VN – SEAMLESS INTEGRATION, ENDLESS FERRY CONNECTIONS

Ferry VN is a modern ticketing management platform **connecting 8+ leading high-speed** ferry operators across Vietnam into a single unified system. We empower travel agents and OTAs to sell tickets effortlessly, manage operations intelligently, and accelerate revenue growth through seamless API integration, financial optimization tools, and automated workflows.

FERRY VN JOINT STOCK COMPANY

Reg. No. 1801802790

Email: hi@ferry.vn

Website: www.ferry.vn

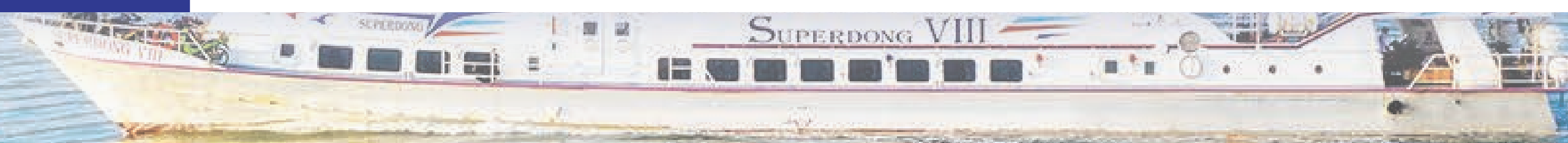
Phone: +84 924 299 898

Head Office - Can Tho City: No. 5, Tran Van Hoai Street, Ninh Kieu Ward, Can Tho City, Vietnam

Ho Chi Minh City Office: 5th Floor, No. 27, Street 37, Van Phuc Urban Area, Hiep Binh Ward, Thu Duc City, Ho Chi Minh City, Vietnam

Da Nang Office: A4-23, Nguyen Sinh Sac Street, Hoa Minh Ward, Lien Chieu District, Da Nang City, Vietnam

Ha Noi Office: No. 5, Thai Phien Street, Hai Ba Trung District, Ha Noi City, Vietnam





02 Our Vision

To be Vietnam's leading ferry connectivity platform - empowering the digital transformation of the industry through innovation, sustainability, and seamless integration.



03 Our Mission

We connect Vietnam's ferry operators and travel partners through a unified digital platform, enabling sustainable growth, operational efficiency, and exceptional customer experiences across the entire booking journey.

04 Core Values



Efficiency



Innovation



Partnership



Experience

05

Why Partner with Ferry VN

Ferry VN is more than a booking tool. It is a complete technology ecosystem that seamlessly integrates Vietnam's leading ferry operators into your platform. One API unlocks automated ticketing, real-time inventory, and multi-carrier distribution, empowering you to scale ferry services without operational complexity.

1. Unified Multi - Carrier Network

2. Fully Automated Ticketing System

3. White-Label & Seamless API Integration

4. Intelligent Business Operations

5. Multi -Tier Distribution Architecture

6. Superior User Experience

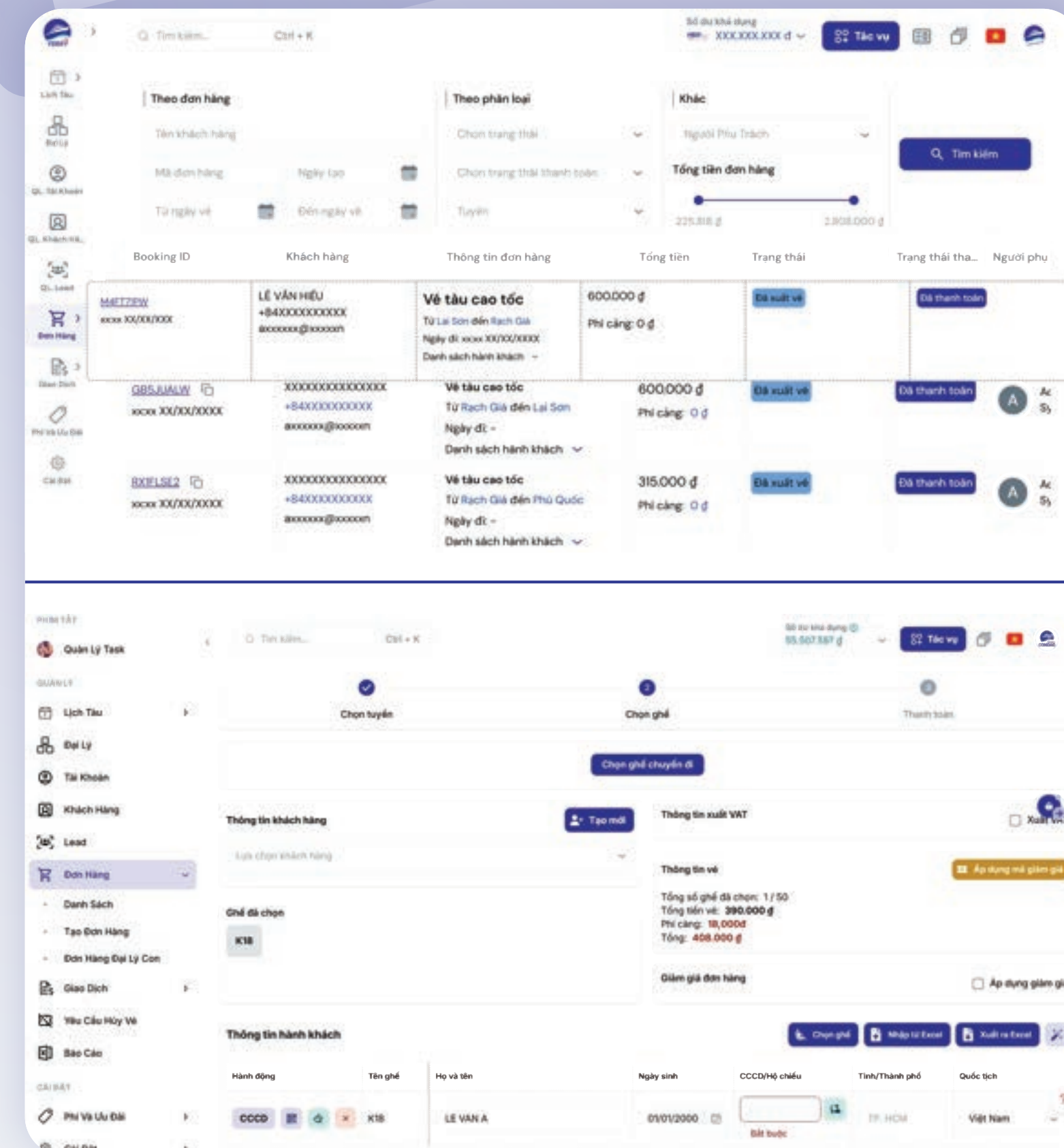
1. Unified Multi - Carrier Network

- ✓ Seamless API connectivity to **10+** leading ferry operators across Vietnam.
- ✓ Access aggregated inventory: complete route networks, live schedules, and real-time fare data.
- ✓ Unified booking flow with live seat selection and instant e-ticket issuance.



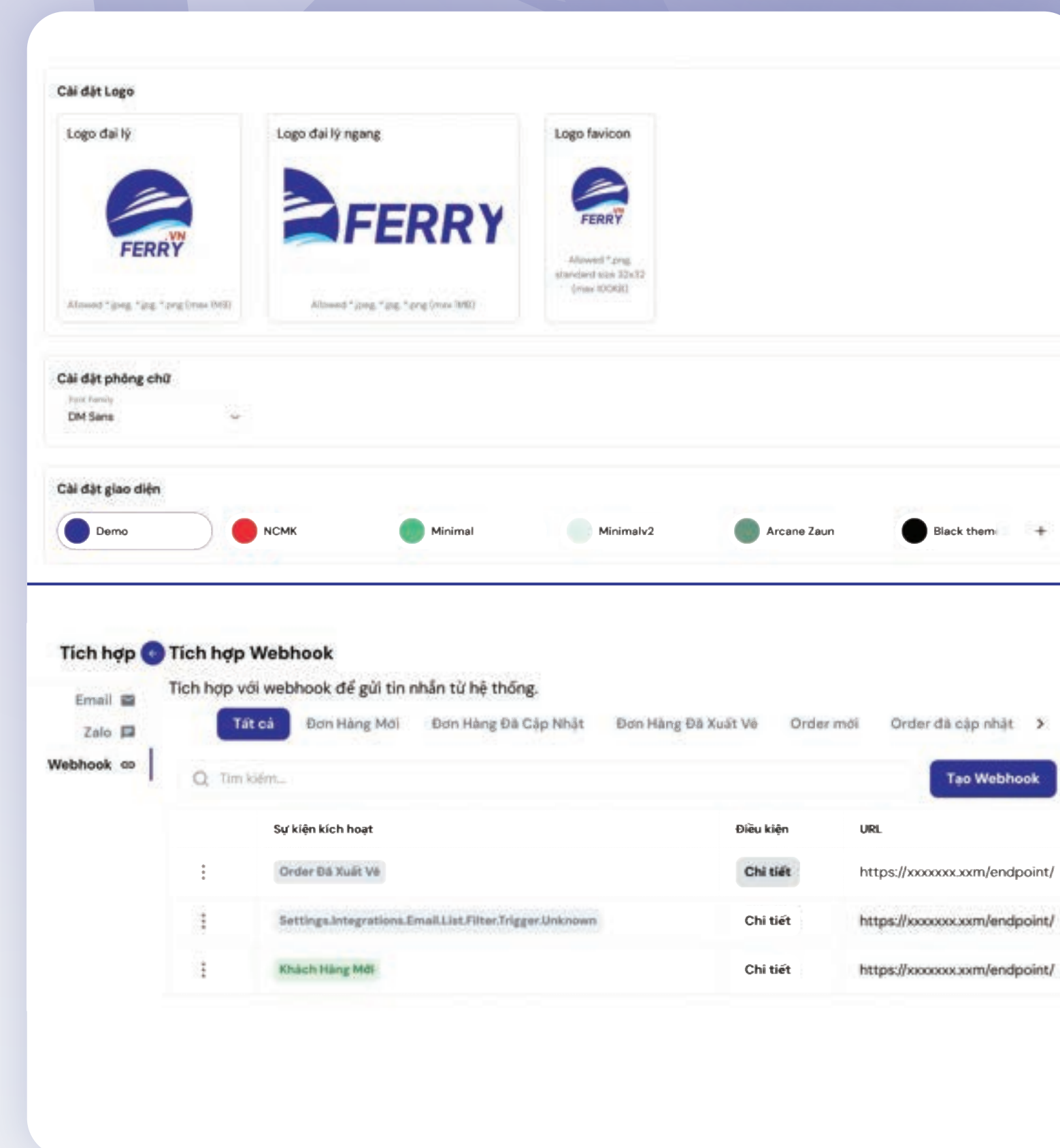
2. Fully Automated Ticketing System

- ✓ Intelligent OCR automates passenger data capture from ID cards, eliminating manual entry and reducing booking time by **80%**.
- ✓ Multi-route orchestration enables complex itineraries across multiple operators completed in a single transaction.
- ✓ Fully automated billing and ticketing with real-time invoice generation and 24/7 system availability.
- ✓ Mobile-first platform supports agent operations and direct customer bookings across all devices.



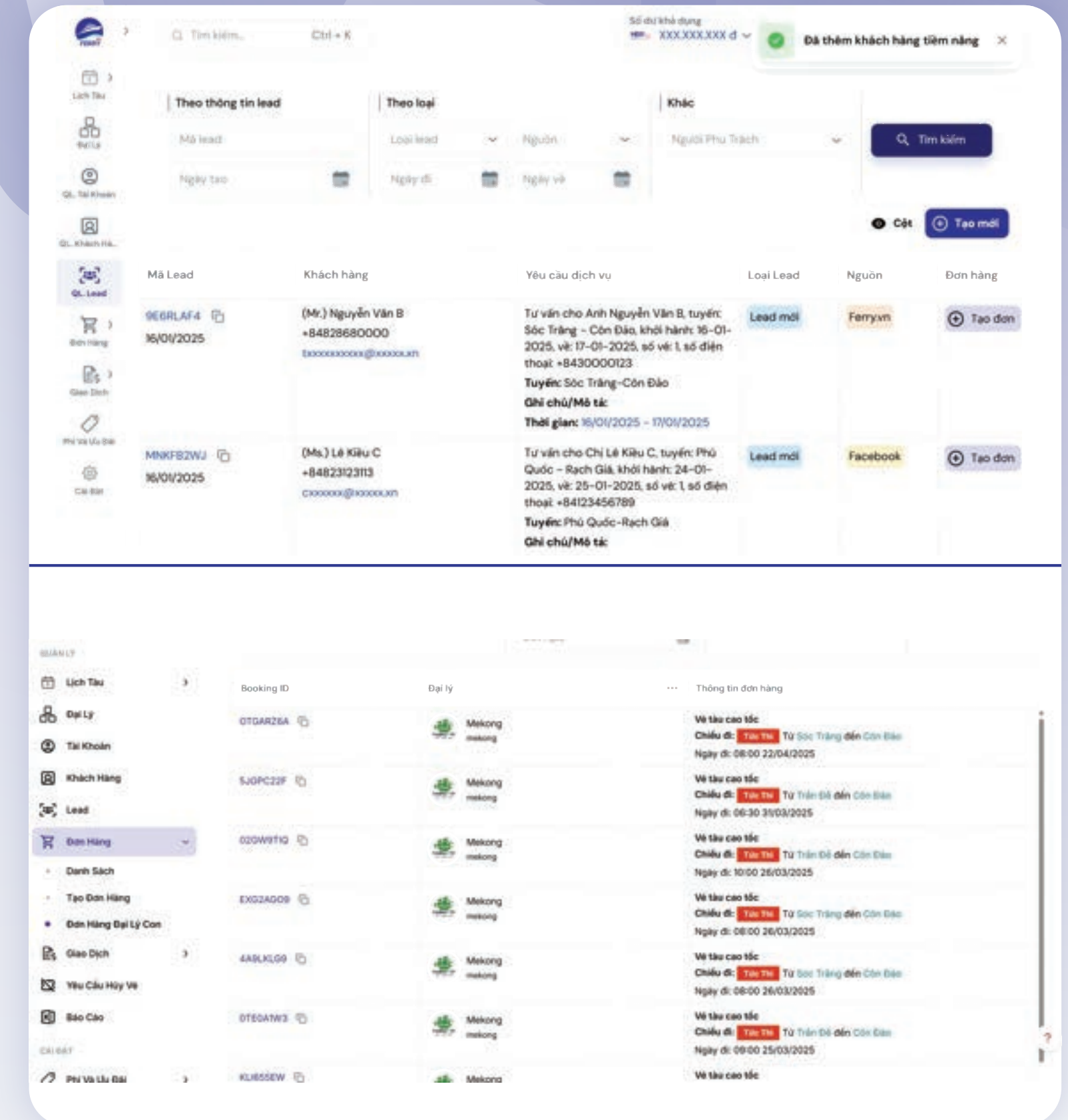
3. White-Label & Seamless API Integration

- ✓ Complete Brand Customization: Full UI control (logo, colors, theme) lets you deliver ferry services under your brand.
- ✓ RESTful API Integration: One-time integration into e-commerce, travel portals, or CRM systems instantly connects to 10+ ferry operators.
- ✓ Multi-Channel Support: Pre-built connectors for Zalo, OnePay, VNPAY, and enterprise systems (ERP, accounting software).
- ✓ Rapid Deployment: Perfect for startups and platforms entering maritime mobility without building infrastructure from scratch.



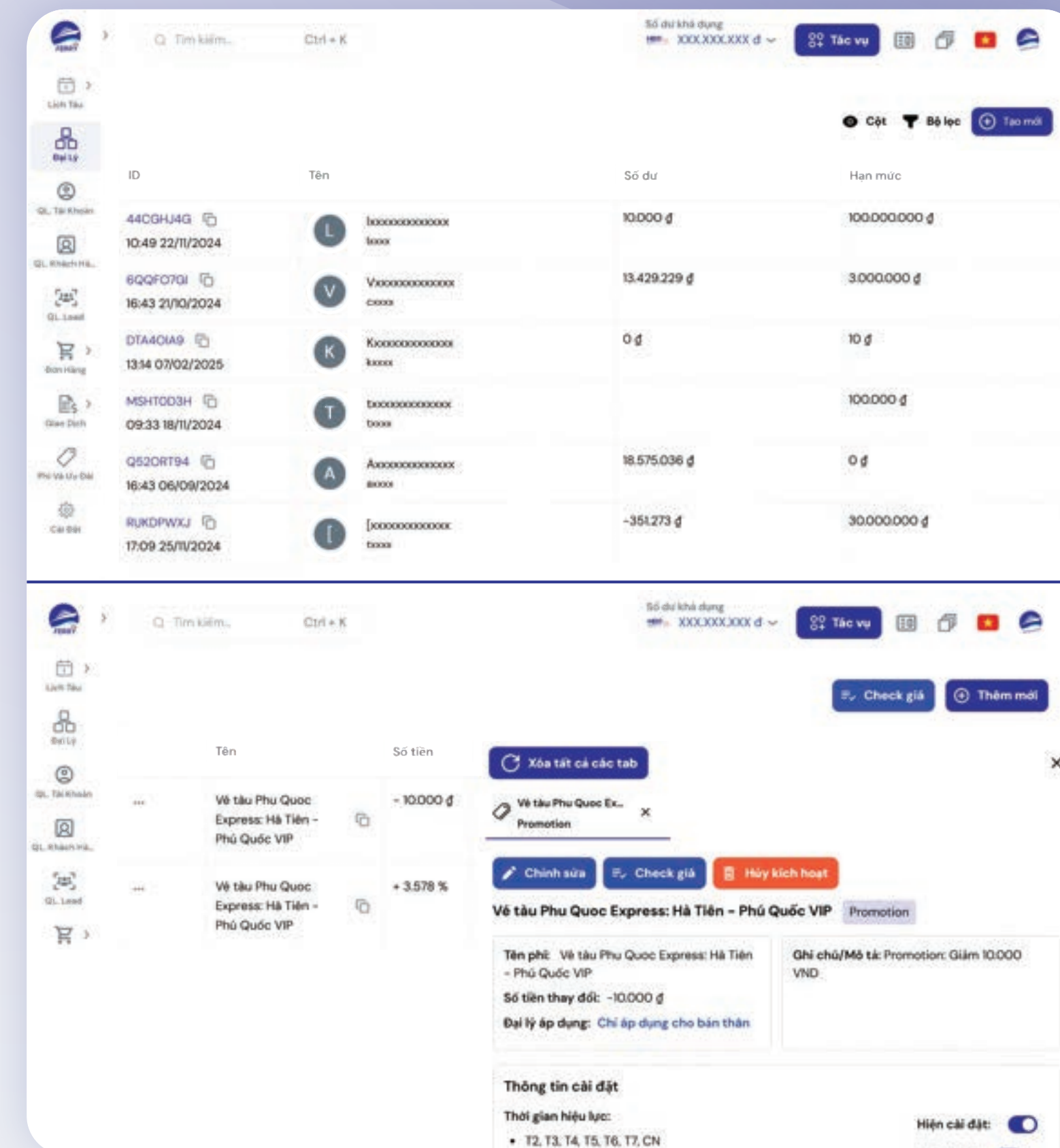
4. Intelligent Business Operations

- ✓ Built-in CRM tracks customers, bookings, transactions, and revenue attribution in a unified dashboard.
- ✓ Real-time analytics monitor transaction volume, sales performance, and operational efficiency with automated alerts.
- ✓ Export data in multiple formats (Excel, PDF) and languages (Vietnamese/English) for reporting flexibility.
- ✓ Integrate with enterprise BI tools (Looker, Power BI) for advanced analytics and strategic planning.



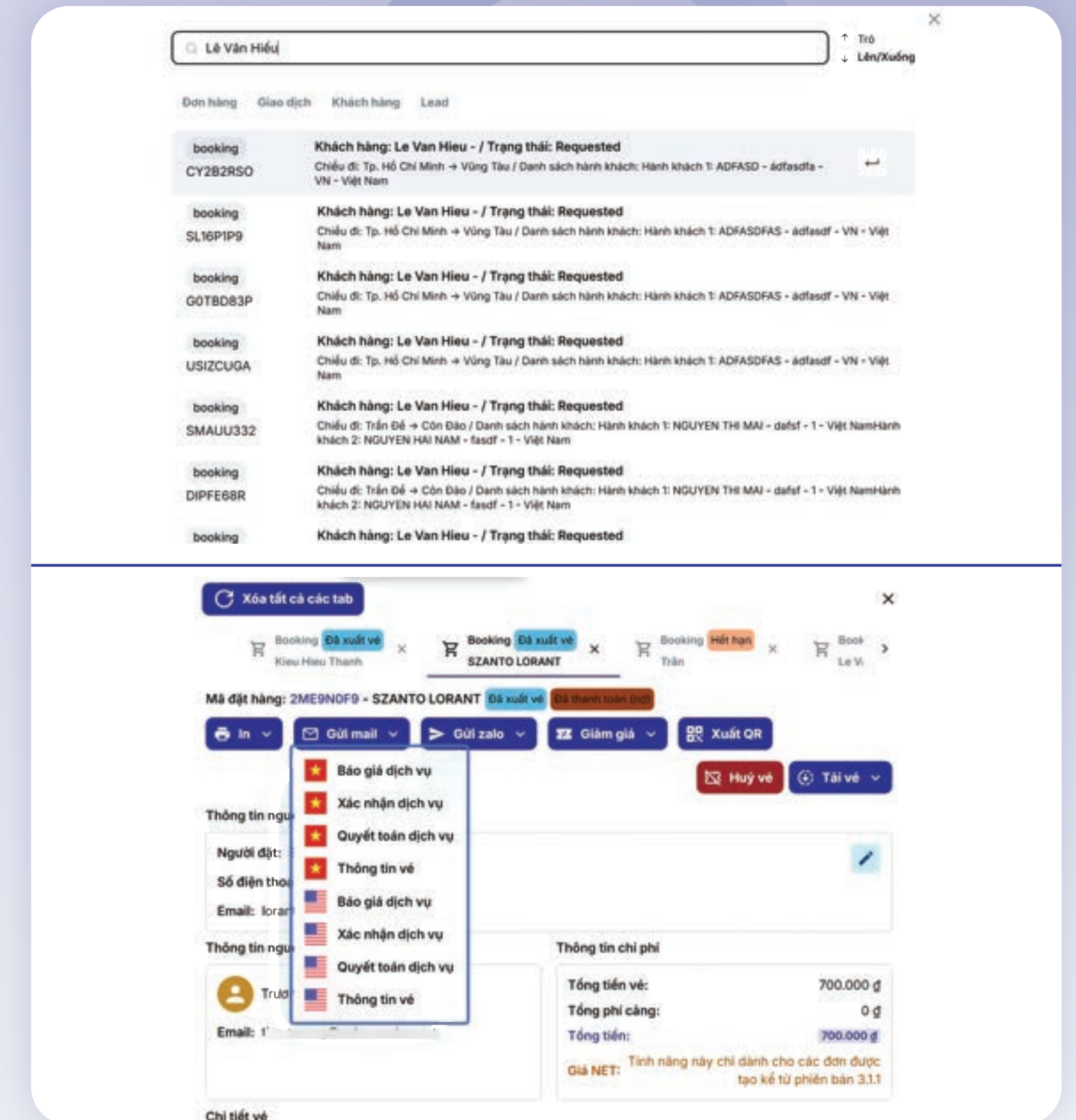
5. Multi-Tier Distribution Architecture

- ✓ Manage up to 4 tiers of sub-agents with flexible policies, roles, and permissions per level.
- ✓ Customize commission rates, credit limits, and auto-topup settings for each agent independently.
- ✓ Perfect for multi-level distribution models, affiliate networks, and enterprise travel programs.



6. Superior User Experience

- ✓ Multi-tab workspace enables parallel order management with zero context switching.
- ✓ Advanced search indexes orders by ID, passenger name, date, and custom notes for instant retrieval.
- ✓ Instant bilingual document generation (quotes, confirmations, invoices) in English and Vietnamese.
- ✓ Self-explanatory interface design reduces training overhead and accelerates agent adoption.



06 Technical Capabilities

1. Open API

2. White-Label

3. Intelligent Automation Engine

4. Enterprise Cloud Infrastructure

5. Real-Time Analytics & BI

1. Open API

- ✓ Industry-standard API architecture enabling booking, issuance, and ticket lifecycle management with real-time inventory sync.
- ✓ Seamless integration into e-commerce platforms, OTAs, and other systems without custom development.



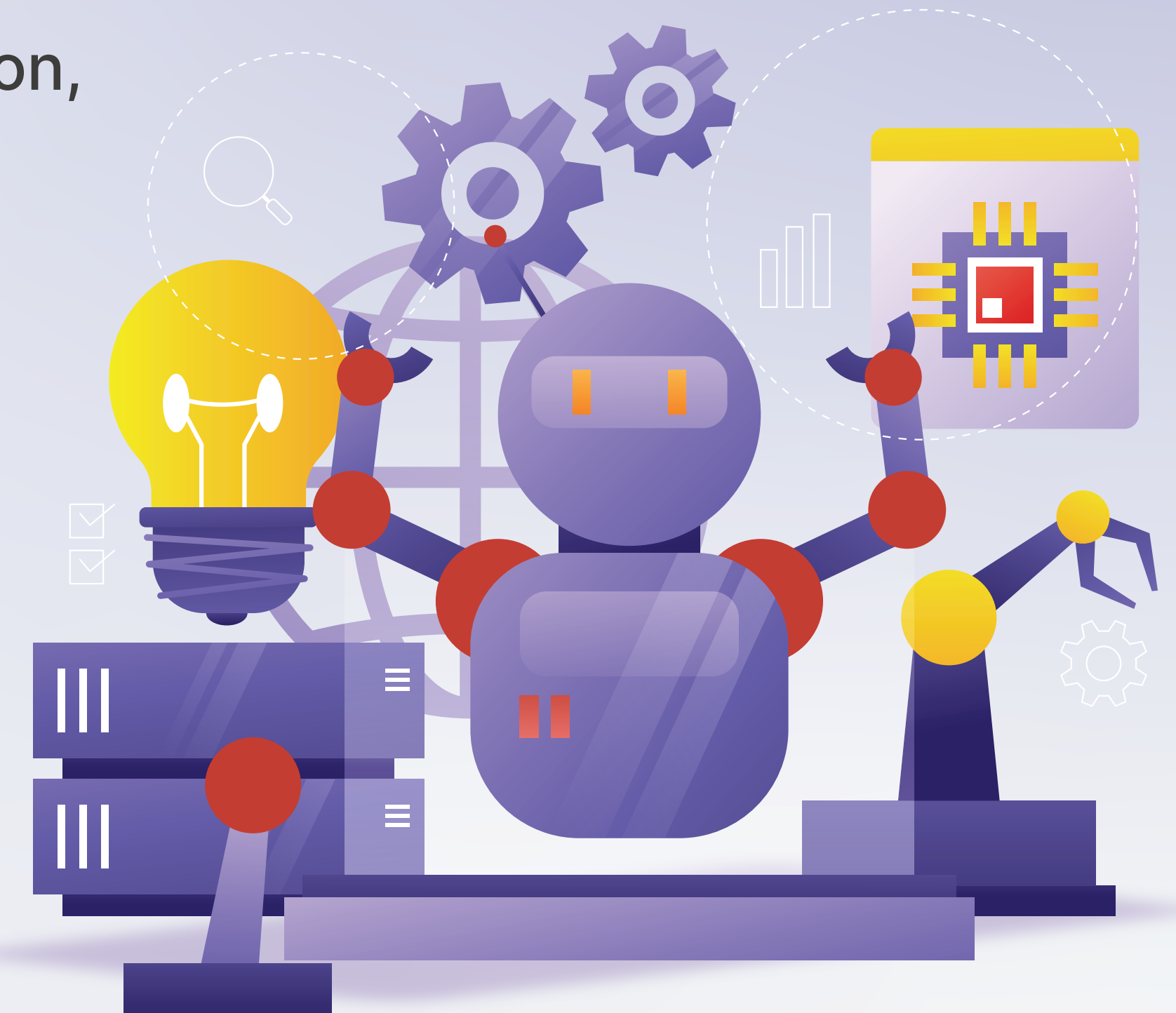
2. White-Label

- ✓ Fully customizable UI/UX, branding, and business logic to deliver ferry services under your brand identity.
- ✓ Maintain brand consistency while leveraging Ferry VN's multi-carrier network and operational infrastructure.



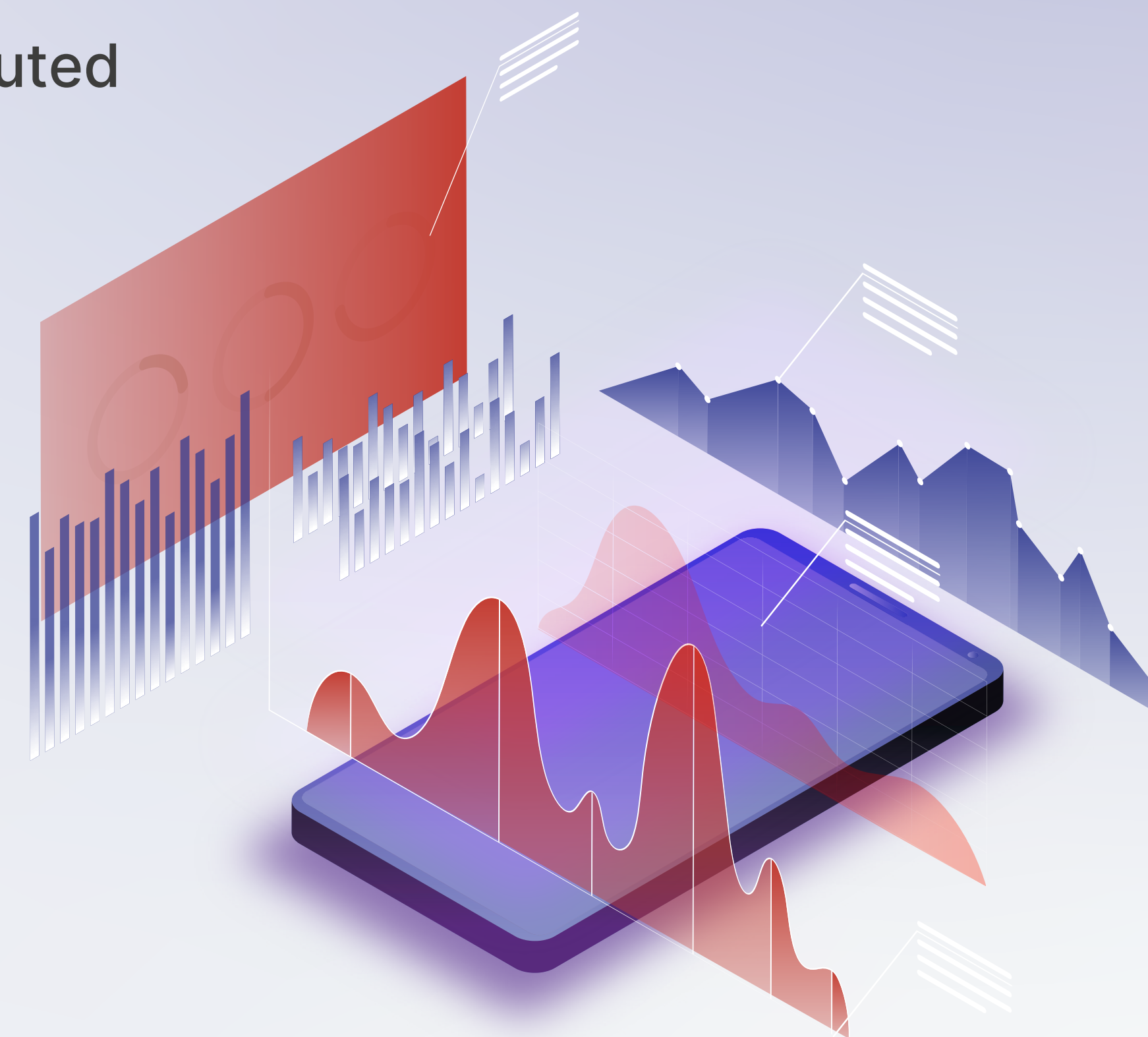
3. Intelligent Automation Engine

- ✓ Auto-booking workflows, invoice generation, CRM synchronization, and settlement processes - reducing manual overhead by **90%**.
- ✓ Minimize operational costs and human errors while accelerating transaction processing and cash flow.



4. Intelligent Business Operations

- ✓ **99.9%** uptime SLA, ISO-certified security, geographically distributed servers, and automatic disaster recovery.
- ✓ Dependable backbone for mission-critical booking operations handling large transaction volumes with zero downtime.



5. Real-Time Analytics & BI

- ✓ Live performance dashboards, exportable reports, and pre-built connectors to Looker, Power BI, and enterprise data warehouses.
- ✓ Monitor sales velocity, route efficiency, and revenue attribution; integrate insights into strategic planning tools.



07 Partnership Benefits

At **Ferry VN**, partnership goes beyond system integration - it is a strategic collaboration built on technology, transparency, and shared growth.

We empower our partners to enhance business capability, streamline operations, and unlock new market opportunities through data-driven innovation.

1. Business Scalability & Brand Extension

2. Enterprise-Level Financial & Operational Control

3. Market Growth & Co-Branding Advantages

4. Partner Success & Continuous Support

1. Business Scalability & Brand Extension

- ✓ Plug-and-play API connectivity enabling instant integration of ferry services into your digital ecosystem.
- ✓ White-label infrastructure ensures seamless alignment with your existing brand and user experience.
- ✓ Expand your service portfolio effortlessly, maintaining full control over customer interaction and brand presence.



2. Enterprise-Level Financial & Operational Control

- ✓ Advanced credit and automation frameworks designed to adapt to seasonal fluctuations and high-volume transactions.
- ✓ Real-time dashboards provide transparent insight into performance, billing, and revenue flow.
- ✓ Automated reconciliation, VAT invoicing, and debt management built for enterprise reliability.



3. Market Growth & Co-Branding Advantages

- ✓ Engage in joint marketing campaigns, affiliate programs, and brand collaborations to boost visibility.
- ✓ Gain exclusive access to early feature releases, performance analytics, and strategic insights.
- ✓ Priority allocation of seat inventory and promotional support during peak travel seasons.



4. Partner Success & Continuous Support

- ✓ Dedicated Partner Success Team offering personalized onboarding, integration support, and quarterly performance reviews.
- ✓ 24/7 technical support with proactive system monitoring for uninterrupted operations.
- ✓ Continuous product enhancements driven by partner feedback and evolving market needs.



08 Our Network

1. Partner shipping lines

2. Partner Business

Partner shipping lines



Phu Quoc Express



Superdong



Greenlines-DP



Phu Quy Express



Mai Linh Express



Hoa Binh Shipping



Lightning 68



*Thanh Thoi
High-Speed Ferry*

MINH NGA

Minh Nga

8+ ferry operators nationwide (Phu Quoc Express, Superdong, Greenlines-DP, etc.)

1500+ active users and **100+** registered agencies.

Partner Business



Expanding partnerships with **e-commerce**, **OTA**, and **B2B** travel platforms across Vietnam.

09 Our

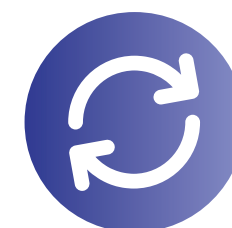
Commitment



24/7 technical support
& onboarding training



Quarterly business consultation
for growth optimization



Continuous feature updates
aligned with partners' feedback



Transparent and **secure**
data policy ensuring
privacy and compliance



"Integrate once. Connect nationwide."

Ferry VN delivers a **comprehensive ticketing infrastructure and intelligent API** designed for e-commerce platforms and travel partners scaling into ferry distribution. We transform legacy systems into modern, automated operations – enabling seamless ferry bookings across Vietnam's entire ferry network without operational complexity.

10 Contact Us

FERRY VN JOINT STOCK COMPANY

 No. 5, Tran Van Hoai Street, Ninh Kieu Ward, Can Tho City, Vietnam

 +84 924 299 898

 hi@ferry.vn

 www.ferry.vn

